



## Job Description: Functional Senior Consultant

We are seeking an experienced **Functional Senior Consultant** to join our team and drive impactful supply chain transformation and business improvement initiatives. Senior Consultants bring a blend of deep functional expertise, leadership, and consulting experience to deliver industry-leading solutions. In this role, you will manage client-facing workstreams, mentor project teams, and ensure successful delivery of advanced supply chain planning software implementations. Experience with KetteQ, Kinaxis, Relex or similar APS tools is preferred.

### What You'll Do

- Lead functional or technical tracks within supply chain software implementations and business transformation projects.
- Partner with Project Managers, Principals, and Architects on large-scale engagements to deliver end-to-end client solutions.
- Independently manage day-to-day client interactions for small- to mid-sized projects, ensuring alignment with project objectives.
- Provide subject matter expertise in business process design, solution configuration, integration, testing, and deployment.
- Translate client needs into requirements and configure solutions leveraging established methodologies and toolkits.
- Develop and deliver training curricula, workshops, and supporting documentation for super users and end users.
- Contribute to change management initiatives, guiding clients through process adoption and organizational transformation.
- Mentor and supervise Consultants, Analysts, and Senior Analysts, ensuring client expectations are exceeded.
- Assist in developing proposals and Statements of Work (SOWs) under management guidance.

### What We're Looking For

- **Experience:** 6–10 years of business experience, including at least 4 years in consulting or within the supply chain software industry.
- **Education:** Bachelor's degree required; advanced degrees or professional certifications (e.g., PMP, Six Sigma, CPM) strongly preferred.
- **Expertise:**
  - Mastery in at least one supply chain software module (e.g., Demand Planning, Supply Planning) with advanced proficiency in an additional module or domain (e.g., change management).
  - Deep understanding of best practices in at least two supply chain domains (Demand Planning, Plan-to-Buy, Plan-to-Make, DRP, Inventory Optimization, S&OP) across multiple industries.
  - Proven ability to lead functional and technical tracks, ensuring delivery to scope, budget, and quality standards.



- Strong project management skills, capable of balancing competing priorities and driving accountability.
- Experience troubleshooting, solutioning, and guiding client teams through complex business scenarios.
- **Business Development:** Aptitude for identifying client opportunities for solution expansion, hosting, or value-add services.

### Professional Attributes

- Demonstrates professionalism and executive presence on client sites.
- Self-starter with a focus on achieving utilization and project goals.
- Proactively communicates risks, challenges, and resolutions to project leadership.
- Recognized as a trusted advisor by clients, capable of influencing expectations and building long-term relationships.
- Actively collaborates with leadership to enhance client value and explore new business opportunities.

### Soft Skills

- Excellent communication and facilitation skills, with the ability to lead client workshops and be recognized as a domain expert.
- Skilled in articulating solution capabilities and value across all company offerings.
- Strong leadership and mentoring skills, fostering growth among junior team members.
- Ability to remain aligned with project leadership while engaging in joint problem-solving with clients.

To apply, [visit our careers page here](#). Select the Atlanta office to make sure your resume and cover letter are routed properly.

### About Argon & Co

Argon & Co is a global management consultancy specializing in supply chain strategy, transformation, and managed services. We partner with our clients to drive positive change by leveraging our deep knowledge across functional areas, industry expertise, and applying sophisticated analytics. Our world-class capabilities enable clients to unlock the full potential of their supply chains. We don't just create strategies and transformation plans—we immerse ourselves in the details of supply chains to ensure real, lasting benefits.

Our approach is hands-on: we work alongside our clients, roll up our sleeves, and deliver meaningful change that produces measurable, enduring results. With teams across North America, Europe, and Asia-Pacific, we help clients around the world reach their highest potential. You can find us on the web at [argonandco.com/us](https://argonandco.com/us).

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